Job Title: Salon Manager (Hair) / Lead Stylist (Profit Share Opportunity)

Location: Didcot, Oxfordshire

Employment Type: Permanent, Full-Time

Salary: Competitive base + Profit Share Scheme

About Us:

We are an established, stylish salon located in the heart of Didcot. We are about to undergo a full refurb and rebrand to take on a whole new era of the salon.

Our vision is to create a welcoming and inspiring space where clients feel fantastic and stylists love to work. We are now looking for a talented and ambitious Lead Stylist who is passionate about their craft and excited by the opportunity to manage and help grow the business, sharing in its success.

The Role:

As Salon Manager (Hair) and Lead Stylist, you will split your time between delivering exceptional hair services and overseeing the daily operations of the salon. You'll play a key role in building a vibrant team culture, ensuring outstanding client experiences, and driving business performance — all while benefiting from a structured profit share arrangement.

Key Responsibilities:

- Deliver a full range of hair services to a high standard (cutting, colouring, styling, treatments).
- Lead by example, setting standards for creativity, professionalism, and client care
- Manage the day-to-day running of the salon (hair), including scheduling, stock control, and maintaining a clean, safe, and welcoming environment.
- Inspire, train, and support the team to achieve their individual and collective goals.
- Develop and implement marketing and promotional activities to attract new clients and retain existing ones.
- Handle client queries, feedback, and complaints with a proactive, positive approach.
- Drive revenue growth and profitability, working closely with the salon owner to meet agreed targets.
- Participate in the profit share scheme, earning a share of the profits based on the salon's performance.

About You:

- Qualified to NVQ Level 3 (or equivalent) in Hairdressing.
- Minimum 5 years of salon floor experience, with a strong portfolio of work.
- Previous management or supervisory experience preferred but not essential for the right candidate.
- Excellent leadership, communication, and organisational skills.
- Passionate about delivering outstanding service and growing a business.
- Commercially minded, ambitious, and self-motivated.
- Friendly, approachable, and able to lead a positive salon atmosphere.

What We Offer:

- Exciting opportunity to run and grow an established salon without the risk of full ownership.
- Profit share scheme offering real earning potential based on performance.
- Ongoing training and professional development.
- Creative freedom to shape the salon's direction and culture.
- Supportive and collaborative working environment.
- Staff discounts and other perks.

How to Apply:

If you're a talented stylist ready for the next step in your career and are excited by the prospect of managing a salon and sharing in its success, we'd love to hear from you! Please send your CV, telling us a bit about yourself and why you'd be a great fit for this role, and a few examples of your work if available.